OFFICE of TECHNOLOGY TRANSFER

Kauffman FastTrac® TechVenture™

A proven entrepreneur training course designed to help technology/science-based entrepreneurs grow a great idea into a successful business

Course Outline

- 1. Exploring Entrepreneurship
- 2. Defining the Target Market
- 3. Conducting Market Research and Analysis
- 4. Testing Your Business Concept
- 5. Entering and Capturing the Market
- 6. Planning for Financial Success
- 7. Building and Compensating Your Team
- 8. Protecting Your Business and Your Intellectual Property
- 9. Identifying Funding and Working with Investors
- 10. Managing Cash and Operating Your Business
- 11. Managing Conflict of Interest (COI)

Kauffman TechVenture[™] **Facilitator**

Donovan Moxey, Ph.D.

CEO, Interactive Multimedia Solutions, Inc.

Speakers

Each topic will be taught by a different company executive or experienced entrepreneur

Sponsors:



When

The course will be given in 6 full-day sessions (8:30am - 4:30pm) over 7 weeks.

August 2015 (20th & 27th)

September 2015 (10th, 17th, & 24th)

October 2015 (1st)

Where

Emory University Main Campus

Application Fee

• \$150 per participant. Price covers all course materials, breakfast, lunch, and parking.

(The cost per participant (\$800) is subsidized by ACTSI & OTT.)

 Previous participants may sit in on any session for free (No registration required).

How to Apply (Deadline: August 11, 2015)

Please follow this link to the application form: http://bit.ly/1L0l4w6. Please apply early. Space is limited.

Questions?

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